

The Art of Understanding People...**Made Easy!**



Perfect for anyone whose success is connected with, and reliant on, getting along with “slightly irregular” people on a daily basis!

This session is entertaining and fast-paced. It provides you with real and practical skills that deliver immediate and long-term results. Added bonus: You'll receive a workbook and a customized personal assessment!

94% of Insight Edge training participants rate our courses "Better" or "Best" compared to previous training they have experienced!

DURING THIS PRACTICAL PROGRAM, YOU WILL

- ▶ Discover how your specific communication and behavioral tendencies affect other individuals.
- ▶ Realize a respect, appreciation, and value for the communication expectations and differences of others – even when they are radically unlike your own!
- ▶ Develop strategies for easily identifying and effectively responding to the communication style preferred by different people.
- ▶ Learn how to understand, influence, and inspire others based on their preferences.

UNCOVER A BETTER WAY TO INTERACT WITH OTHERS!

- ▶ With the aid of a customized, personal assessment, learn about your own communication pattern and how it is perceived by others.
- ▶ Learning about yourself will help to identify the pattern of those you know personally, those you work with, prospects you approach, and customers you presently have.
- ▶ Understanding patterns will greatly enhance your effectiveness in all areas of your personal and professional life.
- ▶ This is a very entertaining and informative session.

For more information contact:
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Session Details:
March 21, 1-5pm
Hilton Meeting Room B
123 Hotel Circle
Anytown, State, Zip Code